

The insurance is available under two main classifications—general commodities and capital goods. Coverage for general commodities can be procured by exporters under two types of policies: (1) the Contracts Policy, which insures an exporter against loss from the time he books the order until payment is received; or (2) the Shipments Policy, obtainable at lower rates of premium and covering the exporter from the time of shipment until payment is received.

Insurance of capital goods offers protection to exporters dealing in plant equipment, heavy machinery, etc., where extended credit for lengthy periods is often necessary. Specific policies are issued for transactions involving capital goods but the general terms and conditions are the same as those applicable to policies for general commodities.

The Corporation insures exporters on a co-insurance basis up to a maximum of 85 p.c. of the gross invoice value of shipments. This co-insurance basis also operates in the distribution of recoveries obtained after payment of a loss, and these recoveries are shared by the Corporation and the exporter in the proportions of 85 and 15 p.c., respectively.

The Corporation, from its inception to Dec. 31, 1952, issued policies having a total value of \$374,549,750. Claims paid to exporters during the same period amounted to \$1,702,705. A large majority of these claims resulted from exchange transfer difficulties, with relatively few arising from insolvencies. Recoveries made amounted to \$592,403. Excess of income over expenditure to Dec. 31, 1952, was \$1,631,617, which was added to the Corporation's underwriting reserve.

International Economic and Technical Co-operation Division.—The administration of Canada's participation in the Colombo Plan—a Commonwealth effort to help the peoples of south and southeast Asia to raise their standards of living and productivity—is the responsibility of this Division. This contribution is of two types—capital aid and technical co-operation. Under capital assistance, grants of goods or services are made to countries in the area on a government-to-government basis. Technical co-operation embraces the training of Asian peoples in a variety of fields in Canada and the supplying of Canadian experts to advise and instruct abroad. The Division also assists the United Nations and its specialized agencies in the recruiting of technical experts and in the arrangement of courses of instruction for trainees sent to Canada for study. For the year ended Mar. 31, 1954, \$25,000,000 was voted by Parliament for capital aid and an additional \$400,000 was provided for the Colombo Plan technical co-operation program.

Section 2.—The Development of Tariffs

A short sketch of trade and tariffs prior to Confederation is given in the 1940 Year Book, pp. 480-482. The 1942 Year Book, pp. 427-428, traces the development from Confederation to the adoption in 1904 of the present form of preferential tariff.

Owing to the limitations of space in the Year Book, it has been necessary, in regard to tariffs, to adopt the policy of confining any detail regarding commodities and countries to tariff relationships in force at present and to summarize as much as possible historical data and details of preceding tariffs, giving references to those editions of the Year Book where extended treatments can be found.