

of Agriculture and by direct communication with producers and exporters. Fisheries information from abroad is passed immediately to the Department of Fisheries, the provincial departments concerned, the Fisheries Council, and to fish exporters.

International Trade Relations Branch.—This Branch deals with a wide variety of current trade issues, ranging from the analysis of developments in international commercial relations to assisting in the reopening of dollar markets for Canadian products in Europe and to finding practical solutions for tariff difficulties encountered by Canadian exporters. The Branch has under constant review Canada's trading relations with other countries, and studies the effects of the work of such international organizations as the European Payments Union and the Organization for European Economic Co-operation on Canadian and world trade.

Trade treaties are under continuous examination by the Branch, which is responsible for the preparation of material for trade and tariff negotiations with other countries. Material is collected on foreign tariffs, customs legislation, taxes affecting trade, import licensing, exchange regulations, documentation, sanitation, marking and labelling requirements, and measures pertaining to quotas, embargoes and other import restrictions. These data are analysed, interpreted, clarified and made available in easily comprehensible form to exporters, government officials and other export interests.

Exporters who encounter difficulties resulting from the trade policies or regulations of other countries are given expert advice and interpretations of foreign regulations. Also, the Branch initiates official consultations with other governments respecting such problems.

Economics Division.—The Economics Division maintains a continuous review of business conditions in Canada. To do this, it is necessary to analyse foreign trade trends and to appraise their effect on economic development in Canada. Other aspects of the general economic situation considered include investment, consumption, production, prices, incomes and employment, as well as conditions in industries and localities.

Industrial Development Division.—This Division co-ordinates the assistance offered by the Federal Government in the establishment of new industries in Canada. Acting in this capacity, the Division provides information on a multiplicity of matters pertaining to industry establishment and assists in solving the variety of problems encountered by Canadian and foreign businessmen.

The Division also aids those established firms that wish to expand into new lines of production. Inquiries from foreign firms and individuals regarding the manufacture of products in Canada under licence or royalty are screened and brought to the attention of Canadian manufacturers interested in producing additional items.

The Division acts in an advisory capacity to the Immigration Branch of the Department of Citizenship and Immigration regarding the admission of individuals, other than those from Commonwealth countries and the United States, who wish to establish new industries in Canada.

The Division works in close co-operation with a widespread network of organizations throughout Canada, including industrial development departments of the provinces, municipalities, railways, banks, power companies, chambers of commerce, boards of trade, and the Canadian Manufacturers' Association.