

FOREIGN TRADE SERVICE REPRESENTATIVES ABROAD—concluded

FISHERIES REPRESENTATIVES—concluded

JAMAICA.—E. M. Gosse, Canadian Trade Commissioner (Fisheries), Canadian Bank of Commerce Chambers, Kingston.

UNITED STATES.—M. B. Bursey, Consul of Canada and Trade Commissioner (Fisheries), Canadian Consulate General, 620 Fifth Avenue, New York, N. Y.

TIMBER REPRESENTATIVE

UNITED KINGDOM.—G. H. Rochester, Commercial Secretary (Timber), Office of the High Commissioner for Canada, Canada House, Trafalgar Square, London, S.W.1.

Commodities Branch.—The Commodities Branch is responsible for maintaining the close liaison with industry and the export and import trades in Canada that is essential to foreign trade promotion. It contains commodity specialists organized in the following sections: Machinery and Plant Equipment, Non-ferrous Metals and Industrial Minerals, Iron and Steel, Automotive and Agricultural Equipment, Wood and Wood Products, Chemicals, Oils and Minerals, Textiles, Leather and Rubber, Imported Fats, and a General Products Section covering a wide range of miscellaneous items such as toys, electrical appliances, office equipment, handicrafts and hardware. The Commodity Officers maintain contact with industry by personal visits and exchange of correspondence, and follow conditions abroad by communication with Canadian Government Trade Commissioners.

The work of the commodity specialists is co-ordinated by the Directors of the Export and Import Divisions. It is the function of the former to call the attention of Trade Commissioners to changes in supply conditions in Canada and, in turn, to see that market news received from Trade Commissioners is relayed to Canadian manufacturers and exporters. Close attention is paid to opportunities for developing sales abroad for Canadian products, and exporters are informed about regulations governing foreign trade.

The Director of the Import Division relays information obtained from Trade Commissioners on foreign supply conditions and directs business to the attention of the import trade in Canada. He also directs the attention of Trade Commissioners to special requirements in the Canadian market as these arise. The Division is concerned particularly in locating advantageous sources of supply of materials for manufacturers and in promoting Canadian interests in international commodity markets.

The Transportation and Trade Services Division of the Branch comprises a Transportation and Communications Section, an Export and Import Permit Section, a Token Import Plan Section, and a Directories Section. The Transportation and Communications Section maintains an active liaison with railway and steamship operators and agents, marine insurance companies, forwarding firms and brokerage houses, for the purpose of assisting and facilitating movements of merchandise, either import or export. The Section also maintains a close review on action by foreign governments, changes of rates and regulations, etc., such as would affect the transportation of Canadian goods or affect Canadian business interests.

The Export and Import Permit Section is responsible for the administration of permit control on the movement of scarce commodities and strategic materials subject to regulation under the powers of the Export and Import Permits Act.